<table>
<thead>
<tr>
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<th>USDA Sierra Economic Development Corporation (SEDCorp)</th>
<th>Small Business Administration</th>
<th>Los Rios Business &amp; Economic Development Center</th>
<th>Yuba Sutter Small Business Development Center</th>
<th>Service Corps of Retired Executives</th>
<th>Business Environmental Resource Center</th>
<th>Northern California World Trade Center</th>
<th>PG&amp;E</th>
<th>Sacramento Area Regional Technology Alliance</th>
<th>The Federal Technology Center (The FTC)</th>
<th>Yolo County One-Stop</th>
<th>Local Chambers of Commerce</th>
<th>California Manufacturing &amp; Technology Association</th>
<th>SACTO</th>
<th>Yolo County Economic Development</th>
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| Services to New Businesses | ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● 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Directions: Find the services you need, and read descriptions about the service providers and their contact information on the following pages.
SMALL BUSINESS RESOURCE GUIDE

County of Yolo Economic Development Division

As the county’s business advocate, the Economic Development Division provides resources and services to businesses. These services include: permit information, permit expediting, site location assistance, financing, loan programs, and business training.

In addition to such services, the Economic Development Division has compiled a list of resources that provide further assistance to small businesses. The Economic Development staff is dedicated to ensuring business and economic success in the County of Yolo. Please contact us for more information.

County Administrator’s Office, Economic Development
625 Court Street, Room 202, Woodland, CA 95695
Telephone: (530) 666-8066
Website: http://www.yolocounty.org/Index.aspx?page=357

Financing

Local Banks provide a variety of loans for small businesses. Many partner with the SBA to provide you financing through selected Small Business Administration loans. For a list of local banks that specialize in small business financing, contact:

County Administrator’s Office
Economic Development
625 Court Street, Room 202, Woodland, CA 95695
Telephone: (530) 666-8066

USDA Rural Development works in partnership with the private sector and community-based organizations to provide financial assistance and business planning to small businesses. Technical assistance is also provided to rural businesses and cooperatives. Programs include Business and Industry (B&I) Guaranteed Loans, Intermediary Relending Program Loans, Rural Business Enterprise Grants, Rural Economic Development Loans and Grants, and Rural Cooperative Development Grants. USDA Rural Development offers programs to provide the educational opportunities, training, technical support, and tools for rural residents to start small businesses and to access jobs in agricultural markets, the green economy, and other existing markets, as well as acquire training in vocational and entrepreneurship skills they can use in the marketplace and business sector.

USDA Rural Development - California State Office
430 G Street, Agency 4169, Davis, CA 95616
Telephone: (530) 792-5800
Website: http://www.rurdev.usda.gov/ca

Yolo County Community Development Block Grant Program
The primary federal objective of the CDBG program is the development of viable urban communities by providing decent housing and a suitable living
environment and by expanding economic opportunities, principally for persons of low and moderate income. Each year, the State of California’s Department of Housing and Community Development (HCD) receives an allocation of CDBG funds from the federal government. Under State statute and regulation, HCD then allocates the federal CDBG award into various program components. Out of these components, competitive grants are awarded to eligible jurisdictions. When applied for and awarded, the county is able to assist households with loans to rehabilitate their homes from blight, improve community facilities within our unincorporated areas, provide grants to improve infrastructure to targeted income group (low-income) areas, provide funding for public works improvements and more.

County Administrator’s Office
Economic Development
625 Court Street, Room 202,
Woodland, CA 95695
Telephone: (530) 666-8069

Sierra Economic Development Corporation (SEDCorp) is a private non-profit organization devoted to supporting the economic development of the rural communities north and east of Sacramento. SEDCorp supports local jurisdictions in their economic development efforts, providing expertise often lacking in small local governments and works with those jurisdictions to secure grant funds from a variety of sources for high priority projects. SEDCorp supports the region’s businesses with a variety of training events ranging from single-subject sessions on such topics as bookkeeping and local business resources to intensive three-day business “boot camps” to teach the fundamentals of sound business planning from inception to retirement. SEDCorp is a small business lender. SEDCorp provides a number of loan products sourced from the U.S. Small Business Administration and the Department of Agriculture to a service area that extends across all the counties touching the border with Nevada from Sacramento to Oregon.

Sierra Economic Development Corporation
560 Wall Street, Suite F, Auburn,
CA 95603
Telephone: (530) 823-4703
Fax (5300): 823-4142
Website: http://www.sedcorp.biz/

The U.S. Small Business Administration (SBA) was established to assist, counsel, support and protect small businesses. The SBA provides financial, technical, and management assistance to help entrepreneurs start, run and grow their businesses. SBA has a portfolio of business loans, loan guarantees, disaster loans, and venture capital. In addition to the SBA’s financial guarantee programs, SBA’s resource centers provide businesses with the tools for enhancing and growing their businesses including management and technical assistance to more than one million small business owners. The Sacramento SBA resource center offers numerous workshops and training programs that provide the tools and skills needed to enhance and grow business.

Small Business Administration
Sacramento SBA District Office
6501 Sylvan Road, Suite 100
Citrus Heights, CA 95610
Telephone: (916) 753-1700
Fax: (916) 753-1719
Technical Assistance

Small Business Development Centers
The Los Rios Community College Business and Economic Development Center and the Yuba Community College District Small Business Development Center provide services to businesses in the areas of employee training, marketing, and business planning. The centers also offer assistance with export/import issues and environmental compliance. The centers offer customized business assessments to identify clients’ needs and recommend solutions that are linked to performance goals. The Yuba Community College District SBDC offers free, confidential, one-on-one counseling as well as low cost seminars and workshops and referrals to specialized business information and resources.

Los Rios Community College Business and Economic Development Center
1410 Ethan Way, Sacramento, CA 95825
Telephone: (916) 563-3251
Fax: (916) 563-3270
Email: caldwet@losrios.edu

Yuba Community College District Small Business Development Center
Woodland Office
307 First Street, Woodland, CA 95695
Telephone: (530) 822-0140
Website: www.yubasbdc.org/

Service Corps of Retired Executives (SCORE) is an association of working and retired executives and business owners who donate their time and expertise as volunteer business counselors and provide confidential counseling and mentoring free of charge. In addition, SCORE provides training and resource material for businesses throughout Sacramento and the surrounding region.

Service Corps of Retired Executives
10661 Coloma Road
Rancho Cordova, CA 95670
Telephone: (916) 942-2192
Fax: (916) 942-2197
Website: www.sacscore.org
Email: info@sacscore.org

Business Environmental Resource Center (BERC) is a joint project of the Sacramento Metropolitan Air Quality Management District, Sacramento County’s Public Works Agency, Environmental Management Department, the Planning and Community Development Department, and the City of Sacramento Department of Utilities. BERC is a non-regulatory office that assists businesses with environmental, permitting, and zoning regulations. BERC offers free and confidential consultative services for both environmental and non-environmental issues. BERC also provides pollution prevention information to businesses and offers advocacy efforts that include providing fact sheets, guidance documents, facilitation services, seminars and workshops.

Business Environmental Resource Center
10425 Norden Avenue, Mather, CA 95655
Telephone: (916) 364-4110
Website: www.sacberc.org
**CalGOLD** assists business owners in finding the appropriate permitting information for their business. The CalGOLD database provides links and contact information that directs you to agencies that administer and issue business permits, licenses and registration requirements from all levels of government. Much of the information is specific to the type of business and its location in California.

Website: [www.calgold.ca.gov](http://www.calgold.ca.gov)

**Northern California World Trade Center (NCWTC)** serves as the region’s international business development resource. It is licensed by the World Trade Center Association in New York City and provides resources and services for international trade in the business community. The NCWTC’s mission is to enhance the region’s international commerce and trade capabilities to grow export dollar volume in the region.

Northern California World Trade Center  
917 Seventh Street, Second Floor  
Sacramento, CA 95814  
Telephone: (916) 498-5155  
Fax: 9916) 313-3496  
Website: [www.buyusa.gov/sacramento/](http://www.buyusa.gov/sacramento/)

**PG&E** offers a variety of energy management solutions, from rebates and incentives, to classes and third-party assistance, and can help small businesses get control of their energy costs. They also offer technical assistance and financial incentives for energy efficient designs in new construction projects that can increase operation efficiency and reduce energy costs. In addition, there are a variety of classes for small and medium business owners and managers to help expand their knowledge and understanding of energy efficient products, solar technology, regulation changes, climate change and much more. Most classes and services are free to PG&E customers and those who serve them through the Pacific Energy Center and Energy Training Center.

Website: [www.pge.com](http://www.pge.com)

**Sacramento Area Regional Technology Alliance (SARTA)** is a non-profit organization that serves the greater Sacramento area with tech-focused programs to support entrepreneurial programs, companies and technology investment. SARTA’s initiatives are to provide access to capital, education and business development through a number of programs. SARTA is currently housed in and is managing the McClellan Technology Incubator.

Sacramento Area Regional Technology Alliance  
5022 Bailey Loop, McClellan, CA 95652  
Telephone: (916) 447-7399  
Fax: 9916) 492-9437  
Website: [www.sarta.org](http://www.sarta.org)  
Email: info@sarta.org

**The Federal Technology Center (The FTC)** promotes economic development by facilitating technology transfers between government and the private sector, and by helping small businesses successfully compete for government contracts. It is their goal to facilitate beneficial partnerships between businesses and government organizations.

The Federal Technology Center  
4700 Roseville Road, Suite 105  
North Highlands, CA 95660
Yolo County One-Stop Career Centers provide programs and resources for Yolo County and Greater Sacramento Area businesses. They provide business counseling to owners, managers and entrepreneurs that encompass all stages of business development and offer financial assistance through revolving loan funds designed to create or retain local jobs. In addition, One-Stop Career Centers assist with business attraction, retention and expansion activities to prospects and referrals as well as providing assistance with site identification and permits. Furthermore, they provide training activities and job analysis programs to assist employers with employee training.

Yolo County One-Stop Career Centers
25 N. Cottonwood Street, Woodland, CA 95695
Telephone: (530) 661-2641

Advocacy

Local Chambers of Commerce work with area businesses to provide business advocacy and assistance, and referrals to sources of financing, training and marketing support. The Chambers of Commerce provide networking opportunities and host many workshops and seminars for area businesses.

Davis Chamber of Commerce
604 Third Street
Davis CA 95616
Telephone: (530) 756-5160
Website: www.davischamber.com

Esparto Regional Chamber of Commerce
P.O. Box 194
Esparto, Ca 95627
Telephone: (530) 787-3242
Fax: (530) 787-3373
Website: www.espartochamber.com

Hispanic Chamber of Commerce of Yolo County
117 West Main Street Suite 15
Woodland, CA 95695
Telephone: 530-666-5335
Fax: 530-406-8880
Email: www.yolohcc.net

West Sacramento Chamber of Commerce
1414 Merkley Ave.
West Sacramento, CA 95691
Telephone: (916) 371-7042
Fax: (916) 371-7007
Website: www.westsacramentochamber.com

Winters District Chamber of Commerce
11 Main Street
Winters, CA 95694
Phone: (530) 795-2329
Fax: (530) 795-3202
Website: www.winterschamber.com

Woodland Chamber of Commerce
307 First Street Woodland CA 95695
Telephone: 530-662-7327
Website: http://www.woodlandchamber.org/
California Chamber of Commerce (CalChamber) employs labor law experts, human resources professionals and pro-business staff lobbyists within one organization to bring small businesses all the resources they need in a single place. Their products help California businesses navigate the often-complicated terrain of labor law. Numerous references are available to guide the entrepreneur in forming a new business in California.

California Chamber of Commerce
1215 K Street, Suite 1400
Sacramento, CA 95814
Telephone: (916) 444-6670
Membership: (800) 649-4921
Fax: (916) 325-1272
Website: [http://www.calchamber.com](http://www.calchamber.com/)

California Manufacturing and Technology Association (CMTA) works to improve and preserve a strong business climate for California’s 30,000 manufacturers, processors, and technology based companies. Resources offered through CMTA include programs funded by the Employment Training Panel. Companies may receive funding for training current and new employees, assistance with ETP application, and help with implementing successful worker training programs.

California Manufacturing and Technology Association
980 9th Street, #2200,
Sacramento, CA 95814
Telephone: (916) 441-5420
Website: [www.cmta.net](http://www.cmta.net)

Governor’s Office of Economic Development
The Governor’s Office of Economic Development (GoED) was created by Executive Order as a one-stop shop for business assistance and to facilitate and stimulate economic growth through the development and implementation of strategic policies and partnerships with the private sector, community, local, and national organizations that enhance human and capital infrastructure as well as increase California’s competitive advantage in the global marketplace.

Website: [http://www.business.ca.gov/Home.aspx](http://www.business.ca.gov/Home.aspx)

Sacramento Area Commerce and Trade Organization (SACTO) is a private, nonprofit economic development organization established to encourage top-quality businesses to place job-generating investment in the Greater Sacramento Area- El Dorado, Placer, Sacramento, Sutter, Yolo and Yuba Counties. The County’s Economic Development Department coordinates with SACTO on a number of marketing initiatives throughout the year.

Sacramento Area Commerce and Trade Organization
400 Capitol Mall, Suite 2500
Sacramento, CA 95814
Telephone: (916) 441-2144
Fax: 9916) 441-2312
Website: [www.sactoedc.org](http://www.sactoedc.org)
Email: sacto@sactoedc.org